

## ABHILASH C SUBHASH

LEAD GENERATION SPECIALIST & DIGITAL MARKETING MANAGER



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#309 – 3rd Floor Al Mazoon Building Damascus Street, Al Qusais Dubai – UAE

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Passport Number: P5258553 Valid Till – December 2026 Visa Status : Work Permit till 2025 I am a highly competent marketing professional with a proven track record in managing campaigns on various PPC platforms. Also worked as a Digital Marketing Trainer and Technical Consultant for various firms and consultanies.

I have strong technical skills as well as excellent interpersonal skills. I am eager to be challenged to grow and further improve my skills and knowledge constantly.

#### EDUCATIONAL HISTORY

#### MAHATMA GANDHI UNIVERSITY -KOTTAYAM

BACHELOR OF COMPUTER APPLICATION 2011 - 2014

## **TECHNICAL SKILLS**

- Content Marketing
- Lead Nurturing
- Email Marketing
- Inbound Marketing
- Social Media Advertising
- SEO and PPC
- Data Analysis
- Training
- Website/Landing Page Maintenance
- WordPress Design
- Project Management
- Marketing Strategy
- Market research
- Team Management
- Content Strategy
- Social Media Marketing
- CRM Management

### **PROFESSIONAL HISTORY**

#### LEAD GENERATION SPECIALIST

AMK VISION REAL ESTATE BROKERAGE – DUBAI SEPTEMBER 2023 – PRECENT

- Creating and managing Google & Meta Ads
- Planning and execution of marketing activities on various channels.

#### DIGITAL MARKETING MANAGER TRAINER

INMAKES INFOTECH PVT. LTD - AUG 2021 - JUNE 2023

- Digital Marketing Team management
- Creating Training Materials & Student Support
- Monthly Campaign Spending and Sales Reports
- Marketing Strategy for both SEM & SMM
- Lead generation & Distribution over CRM
- Trained over 12000 students via online & offline

#### **SEM & TECHNICAL CONSULTANT**

CREDIT REPAIR NOW CANADA | DEC 2018 - AUG 2021 (REMOTE STAFFING)

- Manages the company's SEM Campaigns
- Digital Marketing Team management
- WordPress Website Maintenance
- Reports Creation

## **TECHNICAL TOOLS USED**

- Google Analytics
- Google Tag Manager
- Google Ads
- Yandex Metrica
- Microsoft Clarity
- SEM Rush
- Ahrefs
- Search Console
- Adobe Premier
- LinkedIn Ads
- Snap Chat Ads
- TickTok Ads
- Bing Ads
- HubSpot
- YouTube Streaming
- MOZ

## CERTIFICATIONS

- Google Ads
- Yandex Metrica Expert
- Microsoft Advertising Certification
- SEM Rush Toolkit Certification
- Hubspot Inbound Marketing

## LANGUAGES

- English
- Malayalam
- Tamil

## ACTIVITIES

- I'm a part time Gamer & Streamer
- A Born Petrolhead
- Traveling & Explore new Places
- A Tech Enthusiast

#### DIGITAL MARKETING TRAINER

TRY SOCIO MARKETING ACADAMY - KANNUR | JAN 2019 - OCT 2019 (FREELANCE TRAINER)

- Creating syllabus-oriented study materials
- Conducting Online Batches
- Conducting Webinars

# E-COMMERCE CSA - AMAZON.COM & AMAZON.CA

SUTHERLAND GLOBAL SERVICES - COCHIN | 2017 JUN - 2018 DEC

- Return & Refund procedures
- Order Tracking
- Customer Interactions

#### SEO TEAM LEAD & TRAINER -DISHASOFT

DISHA SOFT SOLUTIONS - MUVATTUPUZHA | 2016 FEB - 2017 JUN

- Creating & Managing Google & FB Ads
- SEO Training
- Creating marketing strategies
- Client communications

#### SEO ANALYST

ANVITA TOURS2HEALTH - INFORPARK - KORATTY | 2015 FEB - 2016 JAN

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## DECLARATION

I gravely announce that facts of information and facts in the resume are inclusive and correct and I take full liability for the correctness of the information.

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